

This is the end of the Listening test. Turn to Part 5 in your test book.

## READING TEST

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in the test book.

## PART 5

**Directions:** A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

101. Children who are two years old and younger are ----- free of charge to most concerts and films.  
(A) admit  
(B) admits  
(C) admitted (be + Vpp)  
(D) admitting
102. After discussing the terms of the new health-benefits contract, ----- management and employees were satisfied.  
(A) both (both A and B)  
(B) also  
(C) either  
(D) too
103. Although we have ----- not to offer you a position at this time, we will keep your resume on file for future openings.  
(A) decided (have + Vpp)  
(B) deciding  
(C) decision  
(D) decidedly
104. The teachers' association has announced that the food and drinks -----supplied at the annual conference will not be provided this year.  
(A) usually  
(B) hugely 非常  
(C) evenly 平均  
(D) strictly 嚴格

105. All passengers should present their ----- documents at the check-in counter.  
 (A) boarded  
 (B) boarding  
 (C) to board  
 (D) boards
106. Mayor Williams proudly described the city as a place where the citizens are ----- for their hospitality.好客  
 (A) returned  
 (B) known (be famous for = be known for)  
 (C) taken  
 (D) held
107. There is now increased competition (among motor-vehicle manufacturers) ----- has resulted in better cars at lower prices.  
 (A) those  
 (B) what  
 (C) that 修飾物，關代用 which/that  
 (D) where
108. Comco, Inc., became the leading supplier of computer ----- last year, less than ten years after it was founded.  
 (A) amounts  
 (B) types  
 (C) kinds  
 (D) parts
109. The recent increase in tourism has done less to improve the business of small retailers in this area than we ----- predicted.  
 (A) original  
 (B) originally 副詞修飾動詞 ( be + Adv + Vpp)  
 (C) originated  
 (D) originality
110. (The cost of repairing the water damage to the museum after the storm) ----- to be more than one million dollars.  
 (A) expects  
 (B) in expecting  
 (C) expected  
 (D) is expected (S + is expected.....被預期)

111. Atlantis Software Company ----- its clients complete satisfaction with all its products.  
(A) requests  
(B) admits  
(C) agrees  
(D) **guarantees** 保證
112. The sales representative from Correct Copies, Ltd., returned Mr. Yoshida's call while he was ----- .  
(A) through  
(B) along  
(C) **out**  
(D) aside
113. Once the berries are harvested, Green Fields Farms washes and packages the fruit **for** ----- to retail stores.  
(A) distribute  
(B) distributed  
(C) **distribution** 配送  
(D) distributional
114. Although measures have been introduced to discourage the use of mobile telephones inside the opera house, ----- effectiveness remains limited.  
(A) they  
(B) **their** 所有格 + 名詞  
(C) them  
(D) theirs
115. When their first tests failed, the engineers at OKM Corporation agreed it was ----- to try using different materials.  
(A) **time**  
(B) end  
(C) moment  
(D) turn
116. **Topics** at the business communication workshop ----- defending an argument, synthesizing 綜合 information, and writing precisely 精確 and concisely.簡潔  
(A) **include**  
(B) includes  
(C) including  
(D) inclusion

117. ----- most job seekers are looking for a permanent job, a temporary position may serve as a bridge to full-time employment.
- (A) How
  - (B) While 雖然
  - (C) That
  - (D) So
118. Dr. Marsha Herbert's illustrations were clear enough to make her presentation----- understandable.
- (A) easily 副詞修飾形容詞 understandable
  - (B) easier
  - (C) easy
  - (D) ease
119. The apartments on the lower floors cost less because they are more exposed----- dust and the noise of traffic.
- (A) to (be exposed to) 暴露，接觸
  - (B) without
  - (C) from
  - (D) against
120. By registering for our online payment plan, customers are authorizing the bank to----- automatic withdrawals on the first day of every month.
- (A) consent 同意
  - (B) see
  - (C) make (make a withdrawal 領錢, withdraw 爲動詞)
  - (D) trust
121. Speaking ----- behalf of the vice president, Alan Lee thanked the employees for their contributions to the fund-raising project.
- (A) at
  - (B) on (on behalf of / on one's behalf)
  - (C) by
  - (D) for
122. Next Thursday the Lambert Historical Society will present ----- methods for learning more about the history of your home.
- (A) specify
  - (B) specifying
  - (C) specific 特定的
  - (D) specifications

123. Although Oliver Rodriguez' book have shaped the way that businesses handle staff relations, he does not consider-----an expert on the subject.
- (A) he  
 (B) him  
 (C) his  
 (D) himself
124. Since many people want to attend the awards ceremony on Friday, **extra buses** will be made-----to the public.
- (A) additional 額外  
 (B) frequent 經常  
 (C) available 提供  
 (D) employable 可僱用
125. The guest speaker highlighted some ideas for----introducing change in the workplace.
- (A) success  
 (B) succeed  
 (C) succeeding  
 (D) successfully 1. (successfully introduce change.....) 2. for + Ving
126. Conference participants interested in industrial development should ----schedule a visit to Bridgeville's factories.
- (A) practically 實際地  
 (B) definitely 一定 certainly  
 (C) recently  
 (D) fortunately
127. The gift shop in the hotel lobby specializes in handcrafted gift items, each one of them **unique and-----**.
- (A) memory  
 (B) memorize  
 (C) memories  
 (D) memorable (memorial 紀念的)
128. Training for our new processors will take place----a three-day period in July.
- (A) among  
 (B) over 在...期間，在....當中 (for, during, over + 一段時間)  
 (C) beyond  
 (D) behind

129. (The forethought and planning ---- at each step of writing a proposal)主詞 will have a direct impact on the chances of its acceptance.

(A) invest

(B) invested (主詞 that are invested at each step of .....

(C) investor

(D) investing

1. 分詞形容詞

Ving N = leading company

Vpp N = broken window

2. 分詞簡化

N Ving = the lady sitting in the car

Vpp = the numbers provided in the report

130. Insofar as the company is liable for 負有責任義務----, the dissatisfied customer will be compensated for any damage.

(A) negligence 疏失

(B) slight

(C) disregard 不理會

(D) overlook 忽略

131. One reason that the economy of the country is doing so well is that people now have more discretionary 任意的 funds at their-----.

(A) dispose

(B) disposing

(C) disposal (at one's disposal 任意支配)

(D) disposes

132. In order for you to receive the early registration rate, your application form must be postmarked----Friday, October 28.

(A) in advance 事先

(B) beforehand

(C) previously

(D) not later than

133. A new system---- the latest data-analysis methods was implemented this week.

(A) is incorporating

(B) that incorporates

(C) incorporation of

(D) had incorporated

134. ----in the late 1800's, many of the coastline's lighthouses remain standing today,

having withstood the forces of nature for decades.

(A) Built

(B) Building

(C) Been built

(D) Having built

被動分詞構句 **Being Vpp...., S + V**

主動分詞構句 **Ving...., S + V (Walking down the street, he met an old friend.)**

135. The results of the study--- the hypothesis (that had been proposed by researchers at the National Medical Institute.)

(A) confirmed

(B) submitted ( turn in = hand in)

(C) certified 證明

(D) depended

136. Dr. Johnson is offering a three-hour workshop during----she will share some perspectives on effective time management.

(A) whose

(B) while

(C) whatever

(D) which 指 three-hour workshop

137. Performing a series of trial runs before launching large-scale production of any new product is common-----at Juvo, Inc.

(A) usage 使用

(B) ground

(C) practice 慣例

(D) manner 態度

138. Yesterday the officers voted ---- to offer large bonuses to high-performing employees.

(A) commonly

(B) increasingly

(C) critically

(D) unanimously 一致地 / anonymous 匿名的

139. The minimum term of your contract with us will be ----a period of two years, with the option to renew.

(A) for

(B) of

(C) past

(D) when

140. Antique cars are seen very ----these days because they are extremely expensive to maintain.

- (A) hardly
- (B) uneasily 心神不寧
- (C) weakly
- (D) infrequently

**PART 6**

Directions: Read the texts below. A word or phrase is missing in some of the sentences.

For each empty space un the text, select the best answer to complete the text. Then mark the letter (A) , (B) ,(C) , or(D) on your answer sheet.

Questions 141-144 refer to the following memo.

**TO:** M. Brown

**From:** K. Ikeda

**Subject:** New Work Assignment

**Date:** July11

I want to congratulate you on your \_\_\_\_\_ work on the revised

141. (A) outstanding
- (B) expressive
  - (C) chief
  - (D) restrained

Essex project. I think your time line will allow us to keep the project moving while giving us enough time work through the technical problems. Dividing the work \_\_\_\_\_the four teams is a much more efficient approach, and as you saw

142. (A) above
- (B) through
  - (C) among 三者以上之間
  - (D) before

at today's meeting, it addresses the needs of all parties involved.

Because you've become so familiar with the project, I'd like you to \_\_\_\_\_

143. (A) imagine
- (B) supervise 監督
  - (C) transfer
  - (D) exchange

managerial role, but your efforts on the time line and other projects indicate to me that you are capable of it.

Let me know how you feel about this. I'd like to set up a meeting with Karen as soon as possible to discuss software requirements, and you would \_\_\_\_\_be there, of course.

- 144. (A) wanting
- (B) wanted
- (C) wants
- (D) want

**Questions 145-148** refer to the following newspaper article.

Critics of proposed department store in Wintertown's historical district have won their battle to block its development. They have prompted 促使 M&S, Ltd., the property developer, \_\_\_\_\_its plans for the area near the waterfront

- 145. (A) withdraw
- (B) to withdraw (prompt + 受詞+ to + V 原型)
- (C) withdrawing
- (D) have withdraw

where an old grain warehouse collapsed last year. M&S, Ltd., had been trying to win local government \_\_\_\_\_ for a 15,000-square-meter department store with

- 146. (A) legislation 立法
- (B) enhancement 改進
- (C) competition 競爭
- (D) approval 許可

an adjoining parking lot for 350 vehicles. However, M&S Ltd., failed to convince the local government planning authority that the development would be in keeping with the style of \_\_\_\_\_ a sensitive location.

- 147. (A) such (such + N)
- (B) like 像
- (C) so what
- (D) some + N 複數

\_\_\_\_\_ the site is on the edge of the historical district, it would be

- 148. (A) Yet 但是
- (B) But
- (C) However
- (D) Although

visible from Butler's Wharf and the cobbled streets that form the heart of old Wintertown. This

area attracts thousands of visitors annually.

Questions 149-152 refer to the following advertisement.

## THERE'S A BIG MARKET OUT THERE!

Douglas Marketing Company is offering a new series of seminars that can help you find the markets you need to reach. Unlike many workshops that provide one-size-fits-all solutions to every business owner who attends, Douglas Marketing offers customized \_\_\_\_\_ to help you develop the plan that works for your company.

149. (A) authority 當局，權威  
(B) significance 重要  
(C) expectations 期待  
(D) assistance 協助

How does it work? Our initial two-day class \_\_\_\_\_ you an overview 概觀 of

150. (A) will give  
(B) is going  
(C) has given  
(D) to give

marketing basics. After that, we'll arrange a series of meetings between you and one of our expert advisors. Your advisor will visit your workplace to learn firsthand about your business and to discuss your vision for future growth. Together you'll select key \_\_\_\_\_

151. (A) strategic  
(B) strategize  
(C) strategically  
(D) strategies 策略

that will help you reach new customers. We'll help you focus on finding those customers whose needs \_\_\_\_\_ the products and services you provide.

152. (A) repeat  
(B) match 符合  
(C) accumulate 累積  
(D) evaluate 評估

Many consultants can show you how to reach a larger market, but it might not be your market. Let Douglas Marketing teach you all basics that you need to know. Then let us help you apply your new knowledge to your own business plan.

Call us at 555-9947 to arrange a meeting today. Your new customers will thank you.

### Part 7

**Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

### **New Administrative Employee Training Monday, August 7**

#### **Tour of Packaging Facility**

9:00-9:30 A.M.	Meet in cafeteria; continental breakfast will be provided.
9:30 A.M.	Shuttle bus leaves for packaging facility.
10:00-10:20 A.M.	Tom Miller, Vice President of Operations, discusses facility goals and recent improvements.
10:20-10:30 A.M.	Meet with tour guides (all guides are experienced facility employees).
10:30-11:15 A.M.	<b>Group A: Visit publishing area.</b> Group B: Visit distribution center. Group C: Visit packaging area (protective gear required).
11:15 A.M.-12:00 noon	<b>Group A: Visit distribution center.</b> Group B: Visit packaging area (protective gear required). Group C: Visit publishing area.
12:00 noon-1:00 p.m.	Lunch with Anna Towers, Coordinator of Packaging Activities.
1:00-1:45 p.m.	<b>Group A: Visit packaging area (protective gear required).</b> Group B: Visit publishing area. Group C: Visit distribution center.
1:45-2:30 p.m.	Panel discussion with directors of packaging, publishing, and distribution.
2:30 p.m.	Shuttle bus returns to administrative offices.

**153.** What are new administrative employees scheduled to do?

- (A) Distribute mail to the administrative offices
- (B) Visit a company facility**
- (C) Discuss their jobs with Mr. Miller
- (D) Guide customers around the company

**154.** When will group A go to the distribution area?

- (A) From 10:20 A.M. to 10:30 A.M.
- (B) From 10:30 A.M. to 11:15 A.M.
- (C) From 11:15 A.M. to 12:00 noon**
- (D) From 1:00 P.M. to 1:45 P.M.

**Question 155-157** refer to the following e-mail message.

**From:** Lettore Books Online [order-info@lettorebooks.com]  
**To:** Andrea Polokov [apolokov@amail.com]  
**Subject:** Order Confirmation

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Dear Andrea Polokov:

This is to inform you that we are **in receipt of** your order placed on December 2.

Your order confirmation number is **YB-145970**. **Should you have any questions regarding your order, you will be asked to refer to this number.**

Two of the titles you requested are currently in stock; these materials should ship within 1-3 days. However, the video title is on backorder. We expect that it should be available and shipped to you within the next 3 weeks. When your order is shipped, you will receive an e-mail detailing the date and method of shipment as well as the estimated delivery date.

For your convenience, you can track the status of your order online by visiting your **account link** at <http://www.lettorebooks.com/acctinfo/login>. There you can track shipment status, review estimated delivery dates, cancel unshipped items, and contact customer service 24 hours a day.

You can also call our customer service number at 1-800-555-2346. Service representatives are available Monday through Friday from 8:00 A.M. until 5:00 P.M.

Thank you once again for shopping with us.

Sincerely,  
Lettore Books Online

**155.** What does this e-mail confirm?

- (A) An order is being processed.
- (B) A delivery method has been changed.
- (C) An item has been discontinued.
- (D) A shipment has been sent.

156. What information are customers asked to have available if they have questions about their orders?
- (A) A delivery address
  - (B) A confirmation number
  - (C) Shipping details
  - (D) A credit card number

157. What is NOT listed as a service available through the account link?

- (A) Stopping shipment of an item
- (B) Returning merchandise
- (C) Tracking delivery status
- (D) Contacting customer service

Questions 158-160 refer to the following information.

**GOLDEN VALLEY UNIVERSITY  
CAMPANALE DISTINGUISHED LECTURER SERIES**

Golden Valley University **is committed to the personal growth of all faculty**, staff, and students through discussion and debate in a scholarly community. We hope that this year's Campanale Distinguished Lecturer Series, named in honor of Golden Valley's former president Jackie Campanale, will stimulate and energize the Golden Valley community.

**Tuesday, February 15**

**Dr. Ada N. Chamberlain**

**Professor of art history**

Dr. Ada N. Chamberlain will lecture about the commercial art market in seventeenth century **Holland**. Author of the prize-winning book *Rembrandt and the Art of Portraiture*, Dr. Chamberlain is a professor of art history at Packard University.

**Tuesday, April 18**

**Mr. Alvin Hewing**

**Poet and Author**

**Mr. Alvin Hewing will read from one of his latest collections, *Someday: New and Selected Poems*.**

Mr. Hewing is the author of ten books of poetry. He holds a master's degree in comparative literature from a major university in France.

**Tuesday, May 2**

**Dr. Charles Kenyon**

**Professor of **astronomy****

Amazing new developments in astronomy have begun to show us the origins of the universe and what may be its fate. Dr. Kenyon, who earned his Ph. D. from Stewart University, is a professor of astronomy at Roget College.

**158.** What is the main purpose of the lecture series?

- (A) **To aid in the personal development of members of the university community**
- (B) To explore current issues in a particular field of study
- (C) To generate interest in the university with residents in surrounding areas
- (D) To settle an ongoing debate among university scholars

**159.** Who will read aloud selections from a book?

- (A) Jackie Campanale
- (B) Ada Chamberlain
- (C) **Alvin Hewing**
- (D) Charles Kenyon

160. Which topic will NOT be addressed in the lecture series?

- (A) Contemporary poetry
- (B) French literature**
- (C) The history of Dutch art
- (D) The beginning of the universe

Questions 161-162 refer to the following advertisement.

**\*\*ECI Printing, Inc.**

**Specializing in printing for **small business** for over 40 years**

- |                                      |  |
|--------------------------------------|--|
| <input type="radio"/> Letterheads    | <input type="radio"/> Labels                             |
| <input type="radio"/> Envelopes      | <input type="radio"/> Folders                            |
| <input type="radio"/> Flyers         | <input type="radio"/> Brochures                          |
| <input type="radio"/> Business cards | <input type="radio"/> Signs & posters                    |
| <input type="radio"/> Business forms | <input checked="" type="radio"/> <b>Newsletters</b> 商務通訊 |

**We offer a full range of promotional products:**

- hats  T-shirts  sweatshirts  key chains  magnets  and much more

**Allow our **graphic-design** specialists to develop a logo for you!**

**Black & white and color **copying** at the lowest prices, guaranteed... next-day service available**

**Two convenient locations to serve you:**

Levering Hill	Newport Plaza
116 S. Klein Rd.	1577Kings
(754)555-3352	Highway

**Monday-Friday 8:00 A.M.-6:00 P.M.**

**e-mail:eci@vortex.com**

**Visit our Web site at [www.eci.com](http://www.eci.com)**

161. Who are the main customers of ECI Printing?

- (A) Chain stores
- (B) Private individuals
- (C) Universities
- (D) Small businesses**

162. What service **is NOT** offered by ECI Printing?

- (A) Photograph developing**
- (B) Newsletter printing
- (C) Graphic design
- (D) Photocopying

**Questions 163-165** refer to the following e-mail message.

**From:** Julia Chen [j.chen@sanderson.com]

**To:** Sanderson Staff-Lakewood

**Subject:** Fitness-at-Work Program

You've probably heard the new fitness-at-work program initiated by the head office to encourage us to incorporate some exercise into our daily work routine. **Sandra Maxwell** of personnel has taken on responsibility for the fitness-at-work program at the Lakewood facility. **She has nominated me to set up** a walking group, to be known as Walk at Work. We are lucky to work in a beautiful area surrounded by parks, so what better place to take a walk??

Walk at Work will meet during the lunch break, beginning next Monday. The aim is to walk together along the footpaths for at least twenty minutes. There will be two walks each day, one at 12:30P.M., led by me, and the second at 1:00P.M., led by **Jim Dixon**.

This program is fully supported by Sanderson Associates, which has arranged for all staff **who enroll in Walk at Work to receive a ten percent discount on membership at Lakewood Fitness Center**, a state-of-the-art fitness complex with gyms, a swimming pool, and exercise classes.

We think this is a great idea, and we hope you will too, so why not join us? You can e-mail me or just at the main entrance in Monday at 12:30 P.M. or 1:00 P.M.

Happy walking!

Julia Chen

**163.** Who asked Ms. Chen to organize the walking group?

- (A) Lakewood Recreation Department
- (B) Sandra Maxwell**
- (C) Jim Dixon
- (D) The management of Lakewood Fitness Center

**164.** What benefit is offered to employees who join Walk at Work?

- (A) They can attend swimming classes free of charge
- (B) They will receive a bonus at the end of the year
- (C) They will be able to take a longer lunch break
- (D) They can save money at a local exercise center**

**165.** Who is **Jim Dixon**?

- (A) He is a representative of Lakewood Fitness Center.
- (B) He is one of the leaders of Walk at Work.**
- (C) He is head of the personnel department
- (D) He is a gardener at Lakewood Parks.

Questions 166-169 refer to the following letter.

June 8

Ms. Eunice Cha  
Project Leader  
B.S. Consultants  
10-EE Central City Building  
Bangalore 560 097 India

Dear Ms. Cha:

I very much enjoyed your talk at the International Conference on Public Architecture in Mumbai. I especially appreciated your assessment of the competing demands of function, budget, and public expectations on municipal projects.

Our firm has recently been awarded the contract for the design of a large public swimming facility here in Singapore, and I think that our staff would be most interested in your remarks. It would provide useful discussion points for us as we plan and execute the project.

Would it be possible to obtain a copy of your speech and reproduce twenty copies for our internal use only? We would not distribute any part of it outside the company without first obtaining permission from you, nor would we include any part of it in any of our presentations to external bodies without your permission and without acknowledgement of you as the author.

It might be that you have plans to publish the material in some form in a journal or trade magazine. If that is the case, I understand that you would not want to release it to us. In that event, would you please inform me when and where it will be published?

Thank you very much for your consideration and for a superb presentation.

Sincerely,

**David Wong**

David Wang  
President  
Wong Architecture, Pty. Ltd.

166. What can be inferred about Mr. Wong?

- (A) He attended a presentation given by Ms. Cha.
- (B) He is seeking employees for his architecture firm.
- (C) He would like to submit an article for publication.
- (D) He wants to purchase a subscription to a trade journal.

167. What is Mr. Wong's company working on?
- (A) Giving a public presentation
  - (B) Planning an awards ceremony
  - (C) The construction of a new conference center
  - (D) The design of a swimming pool
168. What is Mr. Wong requesting?
- (A) The opportunity to bid on a contract
  - (B) Copies of published project design plans
  - (C) Permission to distribute information to his colleagues
  - (D) A review of a municipal annual budget
169. The word "trade" in paragraph 4, line 1, is closest in meaning to
- (A) exchange
  - (B) diligence 勤勉    intelligent
  - (C) industry
  - (D) substitute 替代

Questions 170-173 refer to the following document.

**Unadilla Fence and Supply, Inc.**

3220 Rt. 7East, Unadilla, NY 13849

1-800-555-4344

**Sales-Installation-Repairs**

**Residential-Industrial**

**All Types of Fencing**

**Landscape Supplies-Sheds-Outdoor Furniture**

Proposal submitted to <b>Manesh Goyal</b>	Home Phone <b>607-555-1327</b>
Street <b>78 Chippewa Trail</b>	Job Location <b>West on Rt.7 to County Line Rd.Left after one mile to Arapaho Trail. Left onto Chippewa Trail.</b>
City and State <b>Unadilla, NY</b>	

We hereby submit specifications and estimates for the furnishing and installation of the following:

**Take down and remove 20 sections of 3-rail fence** with attached wire mesh. Install approximately 205 feet of 4-foot-high fence with regular posts. 26 fence sections, 2 4-foot gates. Top of fence to be as level as possible.

Customer responsible for determining property lines and location of fence, clearing fence line, and obtaining permits.

We hereby propose to furnish labor and materials in accordance with the above specifications for the sum of *Three Thousand Eight Hundred and Ninety dollars*(\$3,890). **50 percent deposit 訂金 required. Balance 餘額 due upon completion.**

**This proposal** may be withdrawn by Unadilla Fence and Supply if not accepted within 30 days.

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**170.** What type of document is this?

- (A) An advertisement
- (B) A proposal**
- (C) A work schedule
- (D) An order form

**171.** What kind of work is being discussed?

- (A) Replacement of a fence**
- (B) Installation of a patio 露台
- (C) Lawn maintenance
- (D) Furniture repair

172. What is NOT stated in the document?

- (A) The terms may no longer apply after 30days.
- (B) The total amount must be paid in advance.**
- (C) The customer must get permits for the work.
- (D) The materials are included in the price.

173. The word "balance" in paragraph 4, line 3 is closest in meaning to

- (A) deficit
- (B) remainder 餘額**
- (C) resource
- (D) supply

Question 174-176 refer to the following letter.

**INTELICOM**  
Kingston, Ontario

October 22

Ms. Susan Newman  
320 Victoria Street  
Toronto, Ontario M5H 3N2

Dear Ms. Newman:

This is to confirm that the completed forms your pre-employment **health assessment have now been received**. Therefore, I confirm that you will be able to start employment with INTELICOM as an **interim** 過渡期間 administrative assistant in the research department **on October 30**.

The terms and conditions of your appointment are as follows:

**Salary:** Actual salary \$22,000 per year (based on \$44,000 a year full time).

**Working Pattern:** Working commitment is 50 percent of full time. This equates to 128 days to be scheduled as agreed with the head of the research department and is **inclusive of 6 days of annual leave**.

**Duration of Service:** **One year**.

**Payment of Salary:** Please complete a bank authorization form (enclosed) and bring it, together with proof of identity, to the payroll office (fourth floor, Connaught Building) as soon as possible.

Please sign and date the duplicate copy of this agreement and mail it back to me by October 25.

**Only when the signed document is received in this office will a contract exist between you and INTELICOM** according to the conditions set out above.

We look forward to having you with us at INTELICOM.

Your sincerely,

**Ms. R. A. Palermo**

Ms. R. A. Palermo  
Director of Human Resource Management

**ENDORSEMENT**

I have received the original of this letter dated October 22 and accept the appointment on the terms and conditions specified.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

(Ms. Susan Newman)

174. According to the letter, what has Ms. Newman already done?

- (A) She has visited the payroll office.
- (B) She has had a health checkup.**
- (C) She has signed a contract.
- (D) She has submitted some research.

**175.** When will Ms. Newman start work?

- (A) On October 10
- (B) On October 22
- (C) On October 25
- (D) On October 30**

**176.** What is NOT indicated in the letter?

- (A) A part-time position is being offered to Ms. Newman.
- (B) The contract will take effect as soon as Ms. Newman signs it.**
- (C) Ms. Newman will be entitled to six days of vacation each year.
- (D) Ms. Newman's appointment will be for a limited period. (one year)

Questions 177-180 refer to the following article.

## NEW TRENDS IN RETAILING

In past years retailers in North America have sounded a consistent theme: **Bigger is better**. Superstores increased in number and spread rapidly, often at the expense of smaller, family-owned retail stores. Today these **superstores are more than 50 percent larger than in the 1980's** and can be over 30,000 square meters in size.

But small retail stores are now **making a comeback**. Many of the largest retailers have begun experimenting with small-store formats. Rather than operating the small stores as separate outlets, though, the companies are managing all the stores in an area together as a closely knit network. By distributing small outlets throughout an area, a retailer can guarantee that one of them will almost always be closer to a given shopper than the superstore at the edge of town. Moreover, small stores are often located within walking distance of public transportation, and, once inside, customers can easily find the products they are looking for.

One advantage of the big stores has been the variety of products they are able to carry because they are so large. One way that has been found to increase variety in small stores is to use **electronic kiosks** for online shopping. Although the number of products in the stores is small, there are enough actual items to inform customers about the range and quality of products. Customers are then offered computer access to a Web site that provides the full product line.

With regard to costs, small stores that are managed as networks have become as inexpensive to operate as superstores. By combining the orders of these stores, for instance, retailers can take advantage of the full-truckload delivery price rather than **incur the higher cost of partial truckload deliveries**.

177. What is implied about the kind of stores presented by customers in North America?

- (A) They have many products made by the same manufacturer.
- (B) They have many sales during the year.
- (C) **They carry many different kinds of products.**
- (D) They sell famous brands of electronics equipment.

178. What does the author indicate about superstores in the 1980's?

- (A) They were more expensive than smaller retail stores.
- (B) There were 30,000 of them in the country.
- (C) They were not very profitable.
- (D) **They were much smaller than they are now.**

**179.** What is NOT stated in the article about stores with an electronic kiosk?

- (A) They offer a large number of products to the consumer.
- (B) They provide information about the quality of products.
- (C) They have a limited inventory on display.
- (D) They offer good prices on the newest computer models.**

**180.** According to the article, what would cause costs to rise for small retailers?

- (A) Being managed in a network
- (B) Receiving deliveries only on the weekends
- (C) Using delivery trucks that are only partly full**
- (D) Combining their orders with those of superstores

Questions 181-185 refer to the following recipe and letter.

### APPLE AND CELERY SALAD

100ml mayonnaise  
50g chopped fresh cilantro leaves  
50ml fresh lemon juice  
8 celery stalks  
6 crisp red apples

Whisk together mayonnaise, cilantro, and lemon juice in a small bowl until combined. Add salt and pepper to taste. Cut celery and apple into pieces. Toss together celery, apple, and dressing.

Total preparation time: 5 minutes

Serves 8 as a side dish.

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To: Editors of Eat Right Magazine

As a long-time subscriber to Eat Right Magazine, I have frequently sampled your recipes and must credit you with some excellent results. Your recent April-May issue was, as always, packed with healthy, delicious meals, many of which I have already prepared at home.

Several days ago, however, I attempted to make the apple and celery salad from the recipes on page 57 of the magazine in the Healthy, Quick, and Easy section. While the salad was flavorful, I was not satisfied with the recipe for two reasons. First, it should be noted that a salad containing 100ml of mayonnaise, to be divided among right servings, is not particularly healthy. I was surprised to find a recipe with so much mayonnaise in an Eat Right recipe. Second, while the directions suggested that five minutes' preparation time was sufficient, I found the time to be underestimated by quite a bit. Finely slicing so much celery and so many apples was quite time consuming and certainly took longer than five minutes. You might adjust this assessment when you publish this recipe in the future.

I look forward to receiving the next issue of Eat Right Magazine, and I hope that it will contain more of the simple, nutritious recipes that I have come to expect.

Sincerely,  
Francesca Bertolini

181. According to the recipe, what should be done first?

- (A) The apples should be peeled.
- (B) The mayonnaise, cilantro, and lemon juice should be mixed.
- (C) The celery should be chopped.
- (D) The salt and pepper should be measured.

182. How many servings does this recipe make?
- (A) Four
  - (B) Five
  - (C) Six
  - (D) Eight
183. Who is Francesca Bertolini?
- (A) A subscriber to Eat Right Magazine
  - (B) A magazine editor
  - (C) A restaurant
  - (D) A writer at Eat Right Magazine
184. What surprised Ms. Bertolini about the salad recipe?
- (A) Its directions were difficult to follow.
  - (B) It did not taste good.
  - (C) It was to be divided among eight people.
  - (D) It contained too much mayonnaise. (not healthy)
185. What does Ms. Bertolini suggest?
- (A) Printing an apology in the next issue of the magazine
  - (B) Omitting mayonnaise from the recipe
  - (C) Modifying the stated preparation time of the recipe
  - (D) Verifying ingredients with an editor before publication.

Question 186-190 refer to the following notice and billing statement.

**Estimated Bills**

Although we try to read your gas meter every month, there are times when we simply cannot. We may not be able to access it if there **is no one at your home to let us in. Weather conditions** sometimes make it unsafe for meter readers to do their job. And meter do occasionally malfunction, making an accurate reading impossible.

When your meter is not actually read, you will receive an **estimated bill**. The estimate is based on weather trends and how much energy you **have used in the past**. When we are unable to get an actual meter reading, you will see the word "estimated" printed next to the meter reading on your bill.

**Estimates can be avoided** if you sent us a reading that you have taken yourself. Here are two ways to help prevent an estimated bill.

**Call us with your meter reading at 1-800-555-1991.** The best time to call is one day before your scheduled meter-reading day. (Your meter-reading date appears on page one of your Newtown Gas Company bill.)

**Go to our Web site at [www.newtowngasco.com/meter](http://www.newtowngasco.com/meter) to sent us your meter reading.** Send your reading at least one day before your scheduled meter-reading day.

If you use either of these two methods to provide us with your reading, you will see the words "customer reading" next to the reading on your bill. If your meter reading have been estimated for four straight months, you must call us with your meter reading.

**NEWTOWN NATUAL GAS COMPANY**

Monthly statement-May  
Account number 52 526 70

**Saurabh** Khan  
80 Mount Street  
Vancouver, Canada

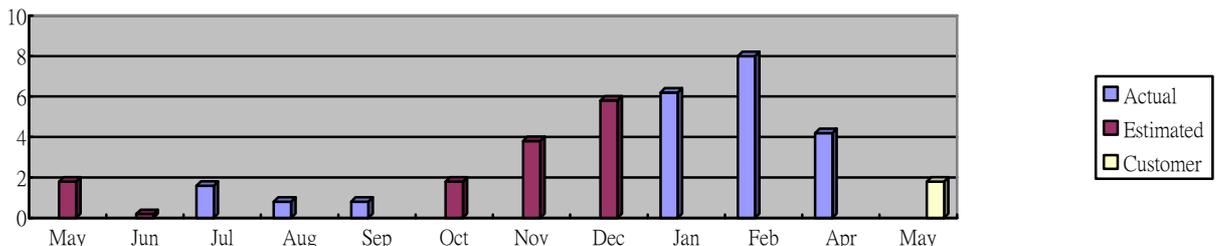
**Usage-Meter 1546774**

**Actual reading**      **April 20**    133 therms  
**Customer reading**    **May 19**      49 therms

**Account Summary**

Payment received April 30    \$145.76  
**Total amount due June 7**    \$ 57.74

Average daily gas use (in therms)



Please mail your payment to **Newtown Natural Gas Company**, P.O.BOX 388, Vancouver, Canada. Your **next meter reading is scheduled for June 18.**

- 186.** What is NOT mentioned as a reason for an estimated bill?
- (A) No one was at home to answer the door.
  - (B) Bad weather prevented a meter reading.
  - (C) No appointment was made for a meter to be read.**
  - (D) The meter was not working properly.
- 187.** According to the notice, how does Newtown Gas estimate the amount of gas used?
- (A) By checking records of a customer's previous gas usage**
  - (B) By taking the average home usage for the month
  - (C) By adding a fixed amount to the past month's usage
  - (D) By determining gas usage at neighboring homes
- 188.** When did a Newtown Gas employee read Saurabh Khan's meter?
- (A) In February
  - (B) In March
  - (C) In April**
  - (D) In May
- 189.** What did Mr. Khan do in May?
- (A) He made an appointment for an actual reading.
  - (B) He provided Newtown Gas with his meter reading.**
  - (C) He stayed at home on the scheduled meter-reading day.
  - (D) He paid a bill based on an actual reading.
- 190.** When is Mr. Khan's next meter reading?
- (A) On April 20
  - (B) On May 19
  - (C) On June 7
  - (D) On June 18**

**Question 191-195** refer to the following letter and document

Jetline Claims Office  
Jetline UK Limited  
35 Manchester Road  
London EC2 3HD

96 Rumbold Street  
Ayresford  
Hampshire W13 1PW  
May 19

Dear Sir or Madam:

I am writing with regard to **damage to my suitcase** incurred during a recent trip to Italy. I was traveling from Milan to Gatwick Airport on Jetline flight JT23 on May 14, and on picking my suitcase from the baggage claim at Gatwick, I found that the **latch** 鎖頭 was badly damaged and the handle had become **detached** 獨立 from the suitcase on one side. I reported this to the Jetline office at Gatwick and completed a property-irregularity form.

I have had the suitcase looked at by a local luggage retailer, Simpsons Limited, to see if they could repair it. They feel that can only partially repair it (enclosed is a copy of their estimate), and they would suggest a replacement. I would therefore be pleased if you could reimburse me for the cost of a new suitcase as indicated in Simpsons' estimate. Due to the amount of damage to the suitcase, I was unable to travel from the airport by public transport as planned and had to take a taxi. I would also ask you to reimburse me for the taxi fare, which was £45.00.

Yours sincerely,  
Richard Turner

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**Simpsons Limited: Retailers of Quality Luggage**  
**43 High Street, Ayresford W4 8RT**  
**Tel:01203 431796**

**Estimate of Repair**

Date: May 17

Item to be repaired: Large dark green cloth suitcase manufactured by **Crossleys, Ltd.**

Nature of repair: Replace damaged latch, reattach handle

Estimated cost: £20.00(but see note below)

Notes: Although the latch can be replaced, it will not be possible to reattach the handle securely (damage to handle attachment on suitcase body). The cost to replace it with a similar model is £105.00(Dixons executive suitcase, model x23).

191. What is the purpose of the letter?
- (A) To report some property
  - (B) To claim some expenses**
  - (C) To complain about a flight
  - (D) To request a copy of a form
192. Why did Mr. Turner take a taxi from the airport?
- (A) He had missed the last train.
  - (B) He was late for an appointment.
  - (C) He was not feeling well.
  - (D) He could not easily carry his luggage.**
193. Why did Mr. Turner go to the Simpsons store?
- (A) To buy a suitcases
  - (B) To ask for a refund
  - (C) To inquire about repair costs**
  - (D) To pay an outstanding bill
194. Which company made the damaged suitcase?
- (A) Dixons
  - (B) Jetlines
  - (C) Simpsons
  - (D) Crossleys**
195. Why has Mr. Turner enclosed a document with his letter?
- (A) To provide an example of a form
  - (B) To show that a suitcase has been repaired
  - (C) To support a request for reimbursement**
  - (D) To suggest a store for Jetline to use

**Question 196-200** refer to the following news report and memo.

### News Report

Randolph Chemical announced earlier **the selection of Michelle Brown as its new chief executive officer**. Willard Strong, Chairman of the Board of Randolph Chemical, said, "We are delighted to have found someone of Michelle's caliber 水準 to lead our organization."

Michelle Brown brings to the table a reputation as a strict cost cutter. Prior to joining Randolph, Dr. Brown was CEO of Popovich Materials, where she reduced expenses by almost a third in her four-year tenure. Dr. Brown has a bachelor's degree in chemistry from Wyler College and a Ph.D in analytical chemistry from Porter University.

Industry analysts remain skeptical that she can turn around the company's ailing 痛苦煩惱 fortunes. After her selection was announced, company stock dropped 1.2 percent in one afternoon.

Randolph Chemical is a global technology-based company that manufactures and distributes plastics, chemicals, and agricultural products. Their search, which took eleven months, was conducted with the aid of Darren Consulting.

Memorandum from: Michelle Brown

TO: All Randolph Chemical employees

As you have probably heard, I will be assuming responsibility for leading Randolph Chemical effective Monday morning. I want to take a moment to reaffirm the commitment of Randolph Chemical and of myself as its new head to treating every single employee with the fairness and dignity that he or she deserves.

In the months to come I will be initiating steps to sell off those portions of our business in which we do not have the potential in become industry leaders, leaving us to focus on what we do best. Due time constraints, we will not be commissioning 委託 a new study of all of our holdings. Instead, we will base decisions on current in-house performance figures derived 源自 於 from our ongoing review process.

This is the beginning of a long journey for all of us, one I am proud to say we will make together. I hope to meet as many of you as possible personally, and I urge you to become fully engaged in the process and to contribute your own ideas.

**196.** What was the subject of the news release by Randolph Chemical?

- (A) **The selection of a new chief executive officer**
- (B) The announcement of a new chairman of the board
- (C) The merger of Randolph Chemical and Popovich Materials

- (D) Recent trends in stock prices for chemical companies
- 197.** What is suggested about Randolph Chemical?
- (A) It is planning to move its main office.
  - (B) It is searching for additional board members.
  - (C) It is experiencing financial problems.**
  - (D) It is looking for new products to market.
- 198.** What is implied in the memorandum?
- (A) The company will be doing more work overseas.
  - (B) Dr. Brown has met many of the employees at Randolph Chemical.
  - (C) Some positions in the company may be eliminated.**
  - (D) Temporary employees will be offered permanent jobs.
- 199.** Why is Dr. Brown not planning a new study of all of Randolph Chemical holdings?
- (A) It would be very expensive.
  - (B) It would take too much time.**
  - (C) There are not enough employees available to help.
  - (D) Darren Consulting has already completed the study.
- 200.** What was Dr. Brown known for in her previous job that she will probably continue in her new position?
- (A) Moving into new markets
  - (B) Introducing new products for agricultural use
  - (C) Consulting with experts outside the company
  - (D) Reducing operating costs**